

HEALTH
TECH
CLUSTER
SWITZERLAND

Health Tech Cluster Switzerland is a network of manufacturers, suppliers, institutions for research and training as well as service providers and investors in the field of health technology.

The cluster brings together companies from medical technology, pharmaceuticals and biotechnology, diagnostics and healthcare in a mutually beneficial way, contributing to their added value.

Dr. Patrick Dümmler, cluster manager, research and strategy; Stefan Leuthold, cluster manager, members' professional support and networking



HEALTH TECHNOLOGY

Health technology (health tech) comprises companies along the entire value-added chain of health and healthcare, whose products and services support health prevention, or help determining a diagnosis, enhancing quality of life, and improving and stabilising patients' state of health. Part of the chain of added value are furthermore suppliers of intermediate products or services, without which companies and organisations cannot provide their services for patients and clients.

Consequently, the members and partners of Health Tech Cluster Switzerland (HTCS) represent the entire range of the value-added chain of health technologies. The parties involved are:

- manufacturers: medical technology, pharmaceuticals, biotechnology, diagnostics
- healthcare providers: hospitals, clinics, doctors with a medical practice
- other parties represented: research, suppliers, specialized service providers, dealers/distributors, health insurance companies, patients, regulators, associations



DYNAMICS AND SYNERGIES

Health technology is one of the most significant economic driving forces in Switzerland. Health Tech Cluster Switzerland is a lynchpin within the sector and offers its members and partners valuable benefits through active networking.

As upstream or downstream exponents of the industries of the sector, member companies will complement but occasionally also be in competition with one another. The resulting dynamics and synergies elicit a positive effect in product innovation, new relationships between distributors and clients, and in the labour market for highly qualified professionals.



SERVICES FOR MEMBERS

Health Tech Cluster Switzerland provides services for its members in five central fields.

MEMBERS

Networking and market access

- Networking with other members
- Access to companies who are members of partner clusters in Switzerland or abroad
- Matchmaking with partners in research and development as well as investors
- Access to the series of events called «4 Health Tech Experts» as well as further HTCS events (participation either free of charge or available with a reduction in fees)
- Access to select events of partner clusters in Switzerland or abroad (participation usually available with a reduction in fees)
- Entrance at no charge to select meetings of Messe Luzern (e.g. Swiss Medtech Expo, AM Expo)

Information and expertise

- Regular updates on the activities of the cluster and on news and trends in the sector via the e-newsletter «Health Tech News» of HTCS
- Access to professional expertise and specialists, in particular in the fields of organisation, business development, marketing, Law/IP, regulatory compliance, logistics and supply chain
- Events in subject-specific education and training

Coaching and innovation

- Support for innovative ideas and coaching of start-ups before and during market entry
- Bringing together companies, research institutions and partners for development in Switzerland and abroad for the purposes of solving questions of innovation and product development
- Launching and supporting of (inter-)national research projects

Studies and reports

- Participation in the market study «LIMEDex Index», available free of charge, as well as privileged access to its results, which are published four times a year
- Regular presentations of latest research at HTCS events (LIMEDex Index Report and others)

Communication and marketing

- Permanent presence in the members' section online under www.search.healthtech.ch
- Platform to communicate company-owned contents and activities (such as product innovations, studies, events and so on) in the e-newsletter «Health Tech News» of HTCS

PREMIUM MEMBERS

Companies opting for a premium membership will benefit from further services:

- Organisation of an HTCS event under shared patronage with joint logo presence and approach to international contacts
- Regular personal exchanges with cluster management
- Specific support with the search for clients and partners in distribution or research
- Preferential permanent presence in the members' section online under www.search.healthtech.ch

MEMBERSHIP

The yearly fee for a standard membership is CHF 300; the fee for a premium membership is CHF 3000 per annum. Membership applications are reviewed and approved by the cluster's board of directors. The board of directors decides on the admission of new members on a regular basis. An efficient admissions procedure is thus ensured.



STRATEGIC PARTNERS

Health Tech Cluster Switzerland interlinks with targeted strategic partners. By actively collaborating with

- clusters and networks in Switzerland and abroad,
- organisations in science,
- Chambers of Commerce and associations,

Health Tech Cluster Switzerland creates additional benefits for its member companies, who will, for instance, profit from easier access to partners in research and development, from international knowledge and technology transfer, or whose market entry in other countries and regions will be facilitated.

Apart from agreements with individual organisations, HTCS is also collaborating more extensively with certain partners, as in the case of the strategic agreement with eleven European clusters in the health technology sector.

TARGETED TOPICS

	technology	market, application, framework	processes, business development
additive manufacturing	●		●
plastics	●		
ICT	●	●	●
e-health	●	●	
rehabilitation, hospital		●	
promotion of innovation	●	●	●
trends		●	
research and development, knowledge and technology transfer			●
start-up support		●	●
financing			●

ACTIVITIES

Health Tech Cluster Switzerland offers various series of events, programmes and publications. A selection:



Event: Topics on innovation and technology, in cooperation with Messe Luzern AG



Support programme: Consulting and special services for start-up companies in the field of health technology, exclusively for HTCS members and start-ups, www.healthtech.ch/start-ups



Index «digital.swiss»: Collaboration for a national survey indicating the stage of digitalisation in Switzerland; responsible for the topic of health(care) (data acquisition and analysis)



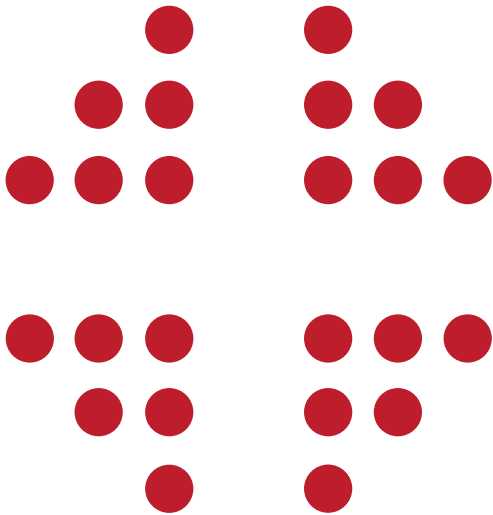
Event: Visiting universities and research institutions; topics on knowledge and technology transfer

Market study «LIMEDEX Index Report»: Indicator for suppliers, manufacturers, technical service providers of the med tech industry, based on a quarterly survey of executives' expectations on the development of the relevant economic and financial key figures. The results are for members only.



Event: Networking event at the beginning of the new year, exclusively for HTCS members

Together with partners, HTCS realises further topics and offers, which are usually either free of charge or available at preferential conditions for HTCS members.



www.healthtech.ch

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